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1. Scoring

Snapshot => Overall Score (Gauge in top right) => Click on # Workflow => Report Dropdown (on left) => Store (Branch) Comparison

Performance Scores	Overall 🗢	Reviews 🖨	Chatter 🖨	Search 🗢
Middlesex Savings Bank, 291 Main Street., Acton, MA, 01720, US	39	47	<u>17</u>	<u>54</u>

A proprietary algorithm determines your overall score. After thousands of web pages are searched and analyzed looking for your business information, we measure your results, compare them with your industry and local competitors in your area and assign an *overall* score (out of 100). Factors such as listings found, rankings, reviews, and social media can be important factors, depending on your industry.

For more information, refer to our Scoring Guide.

2. Top 4 Search Sites in the US:

- 1. Google Places
- 2. Yahoo! Local
- 3. Facebook
- 4. Bing Places

3. Create New Users

My Account => Manage Users => Add New User Admin: Parent Standard: Child

4. Add a New Location

My Account => Manage Locations & Competitors => Add New Location (button) Fill in as completely as possible (even FB/Twitter links)

5. Remove a Location

My Account => Manage Locations & Competitors => Uncheck Locations => Click Save Any locations that were unchecked will be removed from the system.



6. Generate Branch Monthly PDF Report

Snapshot => View One Location

Under our score gauge on the right below "Summary Reports" you'll see the monthly store (branch) reports

7. Refine Matching/Store (Branch) Monitoring Name

My Account => Manage Locations & Competitors => Edit Location Details



You may notice a lot of irrelevant social mentions. You can add search criteria to help refine the results.

8. Add a Group

My Account => Manage Groups => Create New Groups



9. Generate a Local Brand Visibility Report

My Account => Manage Groups => LBV Report Create a group for a location or multiple locations and after completion a link will appear under LBV Report column

10. Export Charts and Information

 \equiv is located next to each chart to allow you to export the image to a PNG file.

Download allows you to export info to a csv/excel document

11. Change a Competitor

My Account => Manage Locations & Competitors => 🕅 Max of 5 Competitors



12. Create Email Alerts

My Account => Manage Locations & Competitors => Edit Location Details => Email Address



13. Edit Email Alert Content

My Account => Manage Locations & Competitors => Check Boxes

Review	Chatter	Blog	PDF
Alerts	Alerts	Alerts	Reports

14. Local vs Web Rankings

Local = Map Sites (i.e. Google Maps, Bing Maps, Yelp, etc.) Web = Organic Search (i.e. Google.com, Bing.com, Yahoo.com)

15. Change Ranking Keywords/Proximity

My Account => Manage Locations & Competitors => Edit Location Details => Scroll to bottom Keyword Local Area Remove



- Use towns, zip codes, neighborhoods to replicate potential member searches
- Keywords should reflect common industry search terms

16. Add URL for Missing Listing

Listings => Missing Listings => Edit/Add URL





17. Respond to a Review

The icon is linked to where the review was placed on the review/search site. From there you must verify ownership (if you haven't claimed the listing yet) through phone or postcard and then you will be allowed access to respond* and even update all the branch info.

*Check with your manager for proper response approval best practices.

1-2	★★★★★ 6/22/17	Q Middlesex Savings Bank, 6 Main Street, Natick, M/	4, 01760, US						
FACEBOOK	Customer service is one of the many things that puts Middlesex a notch above the rest. Nicole went above and beyond helping me with several transactions that I had made complicated with my own poor record keeping. Her patience and expertise are greatly appreciated. Customer service like the kind provided by Nicole is why I will always bank with Middlesex.								
	Nick B.	Ф Т E	X 🛛 🕻						
	✓ service								
	6/22/17 — Comment from Middlesex Savings B.	vner Response							
	Hi Nick, we are pleased to have been able to r her service.	> help you! We will pass along your comments and make sure that Nicole is reco	gnized fo						

18. Listing Accuracy

Order of Importance: Branch/CU Name => Phone # => Zip Code => Address *Need verification of ownership (phone or postcard) to update listing page contact info